The United Farmer

March — April 1974

The United Farmer

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Cover Picture
Lake In The Clouds
Lake Agnes near
Lake Louise, Alberta

1974 Annual Meeting

The March-April issue of The United Farmer features UFA's 1974 Annual Meeting held on March 12, 13 and 14th, 1974, at the Palliser Hotel, Calgary. Again this was an outstanding year for UFA with record sales, record earnings and a record cash payout.

Many factors contributed to the outstanding success of the past year. Special recognition must be given to the Board of Directors for their responsible guidance; to the Delegates and Advisory Committee Members for their counsel and advice; to Management for their expertise and energetic efforts, and to UFA Agents and Employees for their enthused drive and determination to make this UFA's best year.

Each and everyone of these people, in their individual way, contributed to the total success of UFA and each contribution was of the utmost importance.

Delegates

Delegates are the elected representatives of the members of UFA. They are rural businessmen . . . interested in practical ways to serve their industry.

At the Annual Meeting, Delegates gathered to review the 1973 year and present their views on policy. From the even-numbered sub-districts, 4 Directors were elected. At a special meeting, the Board of Directors elected a President, 1st Vice-president and 2nd Vice-president.

Petroleum Awards

Featured in the March-April issue are the Petroleum Award Winners for 1973. However, recognition must be given to the many other UFA Agents for their outstanding sales increases achieved this record year, even if it did not win them individual prizes.

Annual Review

In March, the 1973 Annual Review was mailed to all qualified members of UFA. This is any member who has purchased $10 or over in the last 22 months from UFA. The Annual Review is information about Directors, Delegates, the 1973 operations and financial year. Information is the catalyst of activity and understanding, and we think you'll find The Annual Review worthy of your reading time.

Meeting in session.

AT THE ANNUAL MEETING

Max Wald, CJDV Radio, interviewing President George Sayle.

Delegates Roy Vold Jr., Alphy Johnson, Director Clare Anderson and Delegate Sarden Semenuk.

ELECTIONS

On Wednesday March 13, 1974, Delegates from the even numbered electoral districts held elections for the positions of Director to the Board of UFA. The 1974 Board of Directors are:

District 1A	George Sayle, Sexsmith	District 5E	Peter Voroney, Tilley
District 2B	Ewen McDonald, Alix	District 6F	Mervin Giem, Ferintosh
District 3C	Norman White, Innisfail	District 7G	Daniel Manderson, Ryley
District 4D	Howard Haney, Picture Butte	District 8H	John Onyschuk, Radway
		Affiliated Co-ops	Clare Anderson

Newly elected to the Board is Mervin Giem, Ferintosh.

At a meeting of the Board of Directors held on Thursday, March 14, 1974, George Sayle was re-elected as President; Howard Haney was elected 1st Vice-President and Dan Manderson was elected as 2nd Vice-President of UFA.

RETIRES

G. Elmer Johnson
Chauvin, Alberta

Retiring as the Director of District 6F is Elmer Johnson, who was elected a Delegate to UFA in 1957.

In 1958, Mr. Johnson was asked to stand for election as a Director. He hesitated, but agreed to do so for one year and was successfully elected to the UFA Board. Elmer Johnson served diligently and conscientiously as a Director for over 15 years.

Mr. Johnson has a mixed farm near Chauvin, Alberta. He has been a member of his local Unifarm since 1956 and has served as president and secretary. For over 20 years, he has served on the board of the Lutheran Church and has been a faithful member of the church choir. In 1972, Mr. Johnson was elected to the Board of the Alberta Rapeseed Association.

In the years, he has been involved with UFA, Elmer Johnson has earned the respect and friendship of his many associates in our Organization, who wish him the very best in future years.

ELECTED

Mervin R. Giem
Ferintosh, Alberta
Director, District 6F

Elected as the Delegate from the Camrose South area in 1969, Mervin Giem was elected to the Board of Directors at the 1974 Annual Meeting. He will represent electoral district 6F.

Mr. Giem has a mixed farm in the Ferintosh area. Active in farm and community organizations for many years, he served on the Battle River Natural Gas Co-op board of directors for 3 years and was secretary-treasurer for two years. He is a member of the Edberg Unifarm local and has served as clerk of the session on the United Church Board.

Mervin and his wife June have three children Sherry, Nancy and Timothy. Mr. Giem particularly enjoys his work in the church. For a hobby he has fruit trees on his farm that have won many prizes in local horticultural shows.

NEW DELEGATES

Donald H. Ohrn
Thorsby
Delegate — Sub-district 11

Elected a Delegate in 1973, Mr. Ohrn replaced, at that time, John Terlesky of Thorsby as the Delegate for the Leduc area.

Born at Calmar, Alberta, Mr. Ohrn raises registered hogs, beef and grain in his agricultural business located near Thorsby. He is also the agent for the Alberta Hail and Crop Insurance.

As a member of the Thorsby Junior Grain Club, Donald Ohrn won numerous prizes. This was culminated by his winning a first in the Provincial grain judging competition and as a result Mr. Ohrn won a scholarship to the Olds School of Agriculture of which he is a graduate.

Active in community and agricultural organizations, Mr. Ohrn served for 25 years as secretary-treasurer of the Calverley Mutual Telephone Co. and has served continuously as secretary of the Thorsby U.G.G. local since its formation in 1946. In the Provincial elections in the Wetaskiwin-Leduc constituency, Mr. Ohrn served twice as returning officer.

A member of Unifarm, Mr. Ohrn previously served as secretary of his local FUA and participated in the 1st leadership course in Banff.

He and his wife Doris have a son and daughter — Norman and Ingrid. For hobbies Mr. Ohrn previously participated in baseball and hockey and still enjoys all sports.

Cornelis S. (John) Vos
Keg River
Delegate — Sub-district 6

Originally Mr. Vos came to Canada from Eathen (N.-Br.) Holland. He now has the distinction of being UFA's most northerly Delegate. Mr. Vos replaced John Lorencz of Manning, who had represented the Peace area since 1968.

Mr. Vos raises grain on his farm at Keg River which is located approximately, 150 miles north of Peace River on the Mackenzie Highway.

Chairman of the advisory committee for Improvement District #23, Mr. Vos is also a member of Unifarm. He and his wife Anne have six children.

C. M. (John) Proctor
Fairview
Delegate — Sub-district 7

Replacing Bill Eaglesham, who had served as the Delegate from the Fairview area since 1961, is John Proctor of Fairview. Originally from Manson, Manitoba, Mr. Proctor has a beef and grain enterprise.

Although he is a new Delegate to UFA, Mr. Proctor has been actively involved for many years in numerous organizations. He is a Delegate to the Alberta Wheat Pool; president and secretary of his Unifarm local and a past president of the local Canadian Legion. Mr. Proctor has also served as an Exalted Ruler of B.P.O.E. He is a member of the Peace River Livestock Association, Hereford Association, the local curling club, golf club, co-op store, credit union and Co-op Implements.

Mr. Proctor and his wife Frieda have 3 sons — James, Donald and Gerald who are all married. For hobbies, Mr. Proctor curls and golfs.

Bryce M. Henrickson
Patricia
Delegate — Sub-district 34

The new Delegate for the Newell area is Bryce Henrickson. He replaced Eugene Jesse of Rolling Hills.

Descendant of a pioneer Alberta family in the Brooks area, Bryce's grandfather played an integral part in 1937 in establishing the UFA Petroleum Agency in Patricia.

On his agricultural enterprise, Mr. Henrickson is engaged in mixed farming. He is president of his local home and school association, a member of the Legion and previously served as secretary of the UFA Advisory Committee in this area.

Bryce and his wife Fay have a son Albert and a daughter Kelly.

For hobbies, Bryce enjoys fishing, making flies for fishing, broomball, baseball and skidooing and coincidentally enough, farming and ranching.

NEW DELEGATES

V. Clark Fawcett
Consort
Delegate — Sub-district 40

Replacing his father, George Fawcett, as the Delegate from Paintearth and Special Areas # 4 is Clark Fawcett. This is somewhat of a tradition as George Fawcett who served as an UFA Delegate for 10 years, replaced his father, the late Charles A. Fawcett as a Delegate.

Clark, following another Fawcett tradition, is a graduate of Olds College. A member of the local Board of Trade, he also serves on the R.E.A. board.

In his agricultural business, Clark raises beef and grain. He and his wife Dianne have two daughters Jeannette Louise and Jacqui Lenore.

George Hartley
Ashmont
Delegate — Sub-district 48

The recently elected representative from the St. Paul area is George Hartley from Ashmont.

Born in Pennine-View South Hiendley, Nr. Barnsley, Yorkshire, England, Mr. Hartley is engaged in mixed farming in the Ashmont area. He has held numerous executive positions in farm and community organizations and local government bodies.

Mr. Hartley served on his local

school board from 1955-1960; is a past president of the local National Farmers Union, the Ashmont branch of the Canadian Legion, and the Ashmont Board of Trade. At the present time he is a director and vice-president of the Wilberforce R.E.A. and serves on the Agricultural Advisory Board of the County of St. Paul.

Mr. Hartley and his wife Laura have six children — Pat, John, Linda and Deanna are married and Valerie and Billy are at home.

Stuart Inge
Lloydminster
Delegate — Sub-district 46

Prominant in local and farm organizations, Stuart Inge is a native of Lloydminster.

In his agricultural business, Mr. Inge runs a small feedlot and grows mixed grains. Mr. Inge and his wife Mary have four children — Roger, David, Shirley and Alan.

Interested in farm organizations and district affairs, Mr. Inge is president of the Durness R.E.A. board; chairman of the local community club; president of the Staplehurt Unifarm Local; committee man for Co-op Implements and previously served on a committee for the Alberta Wheat Pool.

For a hobby, Mr. Inge collects antique tractors and extends an invitation to anyone that is around his way, to stop in and look at the collection.

Stanley W. Reid
Onoway
Delegate — Sub-district 54

Returning to the Delegate body of UFA after an absence of two years is Stan Reid.

Originally from Timmins, Ontario, Mr. Reid has a mixed farm in the Onoway area. He has always been active in community and farm organizations and served for several years as secretary of the local Unifarm. During the construction of the Onoway Swim Arena he served on the executive. He is a member of the Alberta Wheat Pool and the Onoway and District Agricultural Society.

Mr. Reid and his wife Christina have one daughter Roberta and seven sons: Gordon, Allan, Douglas, Christopher, Patrick and 2½-year-old twins Randy and James.

Mr. Reid noted that besides raising boys, his hobby is watching them play hockey and baseball.

Louis R. Paquette
Picardville
Delegate — Sub-district 56

Mr. Herb Plain of Pibroch served as a Delegate to UFA from 1970-1973. The new Delegate from the Westlock area is Louis R. Paquette. Born in Picardville, Alberta, Mr. Paquette has a grain and beef enterprise in this area.

He has served as secretary of the

local Unifarm and on the District Board of the Canadian Legion.

Mr. Paquette and his wife Simone have six children — Rhea, Martin, Doris, Robert, Gilbert and Denise.

For hobbies Mr. Paquette enjoys curling and various other sports.

Henry J. Sawatzky
Carstairs
Delegate — Affiliated Co-ops #2

President of the Carstairs Co-op Oil Co., Mr. Sawatzky was recently elected as the Delegate from Affiliated Co-ops #2.

In his agricultural business, Mr. Sawatzky raises beef and grain. His numerous organizational involvements include — 10 years on the Midway School Board; secretary-treasurer for the past 8 years of Unifarm District 105 and before becoming president, a member of the board of Carstairs Oil Co-op for 8 years. He also served on the Board of the Neapolis Co-op Store for 9 years.

Mr. Sawatzky and his wife Tina have six children — Sylvia, Richard, David, Lewis, Gerhard and Phillip.

For hobbies, Mr. Sawatzky likes to fish and travel.

AT THE MEETING

Delegate Bob Steen, Director Mervin Giem, Delegate Glenn Lunty, Petroleum Marketing Supervisor Al Carder; Delegates Romeo Belanger and Chris Hansen.

Delegates Kermit Solberg, Roland Bacque, George Hartley; Alice Switzer, Publications Editor, and Delegate Walter Risdon.

Delegates Otto Wilken, Lawrence Henderson and Elwood Galloway

First Vice-President Howard Haney, Delegates Claude Stevens, Tom Haddock and Walter Pasnak.

PETROLEUM AWARDS 1973

ALBERTA AWARDS

The Head Office of UFA is in Calgary. This is where the Division Manager, the Region Managers and the Marketing Co-ordinator of the Petroleum Division have their offices. In addition there are eight Marketing Supervisors in Alberta. All these men have responsible positions and work hard to ensure that the Petroleum Division is efficient and productive.

But go into any small town in Alberta that has a UFA Petroleum Agency . . . talk to the townspeople . . . and they'll tell you who UFA is in their town. It's their Agent, he's the man they do business with, and to them he's Mister UFA.

To the front line representatives, the UFA Agents and Managers of Petroleum Associations — a hearty salute. It was your individual initiative and energetic performance that broke all petroleum sales records in 1973. In recognition of this tremendous drive, the Petroleum Division recently presented Awards for the Best Volume Increase, Most Improved Lube Oil Ratio and Most Farm Calls in each of the respective petroleum territories.

The Winners in each of the categories received a trophy and a cheque, and the Runners-up each were presented with a cheque.

Thanks to Harry Wood, Supervisor, Member Records, who took the pictures for the Petroleum Awards.

Allan P. Smith
Smith Petroleum Products
Calgary, Alberta

1973 Alberta Award —
Best Volume Increase
Farm Call Winner —
Territory # 2

Genial Al Smith began his association with UFA in April, 1968. His dynamic drive to increase his business has shown outstanding results. Every year Al has recorded a high increase in sales as well as being a consistent winner of Petroleum Awards.

In 1969 and in 1970, Al won awards for the Most Farm Calls and Best Volume Increase in Territory #2. In 1971 he won the Best Volume Increase Award. In 1972, Al tied for the Provincial Award for the Most Farm Calls and won the Best Volume Increase in his territory. In the 1973 Petroleum Awards, Al was the Farm Calls and Best Volume Increase Winner in Territory # 2 and to top this off won the Alberta Award for the Best Volume Increase with a spectacular gain of 27.9% in his fuel sales. Excellent increases were also shown in sales of lube oils and grease.

Al has worked hard — aggressively pursuing his share of the Calgary market — and the results have been outstanding.

Jim Kirby
Delia

1973 Alberta Award —
Farm Call Champion

Jim Kirby and Al Smith were both raised on farms in the Balzac area of Alberta and this certainly speaks well for Balzac.

Jim joined UFA as the Agent of Delia in 1969. Prior to this he was in business in Balzac and Salmon Arm and later was associated with Dome Petroleum. Jim also served in the RCAF for 4½ years, and during this time met and married his wife Jenny who was also in the RCAF.

Jim has been a consistent winner in the Annual Petroleum Awards and in 1971 won the Most Farm Calls Award in Territory # 3. In 1972 he tied for the Provincial Award for the Most Farm Calls and also won the Best Volume Increase in Territory # 3.

In the 1973 Awards, Jim won the Alberta Award of Farm Call Champion and again showed good increases in his sales of fuel products and lube oils.

Art Lysons
Tolland

1973 Alberta Award —
Most Improved Lube Oil Ratio

Raised on the family farm near Tolland, Art attended the Ganton School in this area. He served in the Canadian Army and then returned to farming for one year.

In 1947 Art went into the fuel and grocery business in Tolland. He became the UFA Agent on May 16, 1960.

In 1969, Art won the Petroleum Award for the Most Improved Lube Oil Ratio in Territory #6. Art repeated his win this year and also won the Alberta Award in this category.

Art showed a good increase of 21.4% in sales of fuel and good increases in sales of motor oils and grease.

PETROLEUM

TERRITORY

THE WINNERS BEST VOLUME

Jack Williams
Lethbridge
Winner — #1

Al Smith
Calgary
Winner — #2

Ben Mohn
Byemoor
Winner — #3

Alex Williamson
Ponoka
Winner — #4

Gordon Mason
Camrose
Winner — #5

Gib Paradis
Edmonton
Winner — #6

Adolf Dzieglo
Athabasca
Winner — #7

Cliff Tollefson
Valleyview
Winner — #8

Lyle Leyh
Westlock
Winner — Pembina

AWARDS 1973

AWARDS INCREASE THE RUNNERS-UP

Leonard Mock
Medicine Hat
Runner Up — #1

Glen Roberts
Carstairs
Runner Up — #2

Gib Liknes
Consort
Runner Up — #3

Ray Ferguson
Sylvan Lake Runner Up — #4

Johnston Lillebuen
Wetaskiwin
Runner Up — #5

Peter Yohemas
Salisbury
Runner Up — #6

Ken Altheim
Stony Plain
Runner Up — #7

Fred Mason
Grande Prairie
Runner Up — #8

Fred Johnson
Barrhead
Runner Up — Pembina

PETROLEUM

TERRITORY

THE WINNERS MOST IMPROVED LUBE

Joe Konynenbelt
Nobleford
Winner — # 1

Jim McAleese
Patricia
Winner — # 2

Eric Anderson
Acadia Valley
Winner — # 3

Gordon and Wilfred Schnick
Warburg — (This is Wilfred)
Winners — # 4

Gordon Mason
Camrose
Winner — # 5

Art Lysons
Tolland
Winner — # 6

Bert Galliford
Onoway
Winner — # 7

Bill Nowek
Hines Creek
Winner — # 8

Herb Penno
Jarvie
Winner — Pembina

AWARDS 1973

AWARDS
OIL RATIO THE RUNNERS-UP

Carl Gerke
Nemiscam
Runner Up — #1

Russ Wilson
Olds
Runner Up — #2

Herb Kary
Coronation
Runner Up — #3

Jake Fehr
Red Deer
Runner Up — #4

Herb Leicht
Hay Lakes
Runner Up — #5

Ed Krill
Lamont
Runner Up — #6

Gerhard Beyers
Neerlandia
Runner Up — #7

Ray Houle
Girouxville
Runner Up — #8

Lyle Leyh
Westlock
Tie Runner Up — Pembina

Norm Cochrane
Fawcett
Tie Runner Up — Pembina

PETROLEUM

TERRITORY
THE WINNERS FARM

George Eamor
Vulcan
Winner — #1

Al Smith
Calgary
Winner — #2

Jim Kirby
Delia
Winner — #3

Don Hennel
Stettler
Winner — #4

Gordon Mason
Camrose
Winner — #5

Ed Krill
Lamont
Winner — #6

Adolf Dzieglo
Athabasca
Winner — #7

Fred Mason
Grande Prairie
Winner — #8

AWARDS 1973

AWARDS CALLS THE RUNNERS-UP

Carl Gerke
Nemiscam
Runner Up — #1

Bob Butcher
High River
Runner Up — #2

Ben Mohn
Byemoor
Runner Up — #3

Marvin Groves
Alix
Runner Up — #4

Selmer Syverson
Provost
Runner Up — #5

Mike Stasyk
Glendon
Runner Up — #6

Bert Galliford
Onoway
Runner Up — #7

Bob Seiker
Wembley
Runner Up — #8

..you make it happen.

May is bringing more than spring flowers this year

Back by popular demand

Sprayer Clinics and Barbecues at your UFA Farm Supply Centre

Lethbridge	May 23 & 24
Vulcan	May 23
Claresholm	May 24
Oyen	May 28 & 29
Hanna	May 30
Airdrie	May 31
Calgary	May 30 & 31
Vermilion	June 4 & 5
Red Deer	June 6 & 7
Camrose	June 4
Grimshaw	June 5
Falher	June 6
Grande Prairie	June 7
Stettler	June 10 & 11
Two Hills	June 12
Provost	June 13
Spruce Grove	June 10
Westlock	June 11
Edmonton	June 12 & 13

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